



AIAC announces its proposed acquisition of the Sagemcom group's industrial services and low and medium volume manufacturing business.

Paris, the 23rd of November 2011,

The AIAC (American Industrial Acquisition Corporation) announced today that it has entered into negotiations with Sagemcom to acquire its industrial services and low and medium volume manufacturing business.

The Sagemcom group, whose head office is located in Rueil Malmaison, specialises in developing, manufacturing and marketing high added value communicating terminals for broadband, Telecom, energy, and document management.

Its industrial services and small and medium batch manufacturing business is an organised body with an industrial site in Bayonne employing 264 people, a production site in Tunis employing 644 people, and dedicated support functions in Rueil Malmaison employing 18 people.

Sagemcom has entered into negotiations with AIAC to sell its industrial services and small and medium batch business. This project could be closed by the end of February 2012 and will not affect current employment levels in the business as all jobs relating to the activity will also be transferred.

This project will allow AIAC to strengthen its offer in electronic subcontracting. Sagemcom's industrial services and low and medium volume manufacturing business will therefore complement the AIAC's offer as they are already present on the market through MSL Circuits that specialise in large batch manufacturing. This acquisition will strengthen AIAC's position on the electronic subcontracting market by expanding its industrial offer and making it the 3rd largest French player in terms of turnover.

AIAC mainly invests in recovering businesses belonging to companies or groups known for their industrial skills and knowledge but whose development is penalised as they are developing outside their original "core business". AIAC aims to support the development of these businesses to create new opportunities. AIAC's investment is therefore always medium to long term.

Patrick SEVIAN, Sagemcom CEO: *"We are satisfied by this project with AIAC which will create new opportunities for this business and its Bayonne and Ben Arous sites. We do believe that refocusing electronic subcontracting and low and medium volume manufacturing in a core business environment along with AIAC's and MSL Circuits' expertise will provide opportunities for improved performance and attract new customers".*

"This acquisition is a wonderful opportunity for the AIAC group. Sagemcom's industrial services and low and medium volume manufacturing business will help AIAC consolidate its presence in the European electronic subcontracting sector and provide a wider range of services for its customers" said Mr Racault Bruno, who will be managing the transferred business.

About AIAC

The AIAC (American Industrial Acquisition Corporation) is an industrial investor specialised in business takeovers which generate a turnover of between 30 and 200 million dollars. It groups 17 companies, with a total of 38 factories and 5300 employees spread across 13 countries (mainly in North America and Europe), for a total turnover of around 1 billion dollars. AIAC has notably taken over industrial business from groups such as Boeing, Siemens, Northrop, Grumman, Lockheed Martin, Kodak, Ahlstrom, Novelis, and Jabilcircuits.

About Sagemcom

Sagemcom is a French international group that operates on broadband (digital homes, set top box, Internet access box, telephony and multimedia terminals), Telecom and energy (M2M, telecommunication infrastructures, smart meters, and energy management), and document management (printing terminals, software and solutions, dematerialisation) markets.

With a turnover of over 1.4 billion Euros, Sagemcom employs 6,000 people on five continents and is the European leader in most of its key markets. Sagemcom aims to become a world leader in high added value communicating terminals.

Sagemcom is strongly committed to sustainable development throughout its product life cycles: eco-design, energy consumption, and an ethical charter applicable to all its suppliers.

For more information go to www.sagemcom.com

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